

Sales Representative - Italy

Job Offer

The Company

3Brain AG is a Swiss deep tech company working on cell-electronic interfaces that link biological networks to computers via custom-made semiconductor microchips. Our mission is to empower life scientists to probe intelligent networks, accelerate biomedical discoveries for the benefit of patients, and create a future more exciting than the present. Our interdisciplinary team of scientists and engineers are constantly pushing the boundaries of engineering for life's complexities. We are ambitious, fast-growing and love to explore. The company is headquartered in Switzerland nearby Zurich, has a R&D office in Genova, Italy, and has installed its cutting-edge products in laboratories and pharma companies worldwide.

More info: <http://www.3brain.com/about.html>

Job description

Following its expansion plan, 3Brain is looking for a full-time junior sales representative to strengthen its sales department in Genova, Italy. Main responsibilities:

- Customer acquisition with cold calling, webinars, on-site visits, demos and contract negotiation.
- Calculate client quotations and administer client accounts.
- Provide business presentations and demonstrations at trade shows, customer meetings, seminars, and other events.
- Assist with workshops, conventions, seminar series and other marketing activities as required.
- Administrative procedures (e.g., participation to tenders, relationship with customers' purchase department, shipments, etc.).
- Provide reporting as required on a weekly/monthly/quarterly basis.

Required Qualifications

- Fluency in English.
- Bachelor/Master in biology/bio-engineering/biophysics.



- Extroverted and performs well in social engagements with excellent communication and relationship skills.
- Availability to travel for short periods and up to 40% of the time.
- Initiative, independence, and ability to communicate and work effectively with other team members in a multicultural and international environment.

Additional Qualifications

- Laboratory experience in neurobiology and, preferably, in electrophysiology.

What We Offer

- A dynamic and stimulating work environment driven by a desire to build transformational technologies to help others.
- A young, fast-growing company with plenty of opportunities for personal growth and development.
- Possibility of professional growth.
- Working place: Genova, Italy.

To apply send your CV and short motivation letter to hr@3brain.com, subject: [Sales Representative - Italy](#)

